

# Tim Dempsey

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## Snowboarding

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## What is e-Buy?

**e-Buy is an online Request for Quotes (RFQ) tool which allows Federal buyers to obtain quotes and issue orders for products and services offered by sellers on the GSA Multiple Award Schedules program.**

## **e-Buy May Be Used For...**

- **Services**
- **Quantity or high dollar purchases where you are seeking a discount from contract pricing**
- **Purchases with complex requirements**
- **Determining sources of supply**
- **Receiving quotes on Blanket Purchase Agreements**

## **Who May Submit A Quote Through e-Buy?**

- **Vendors selected by Buyer who received e-mail notification**
- **All vendors who have contracts with the SIN (no e-mail notification required)**

## **e-Buy Facilitates Increased Competition**

- **Send RFQs directly to multiple sellers**
- **RFQs are transparent to all vendors in SIN through GSA's Vendor Support Center website**
- **All vendors in SIN may submit a quote**

## Section 803

- **MAS orders for services over \$100,000**
  - **Either**
    - **Issue the notice to as many schedule holders as practicable, consistent with market research appropriate to the circumstances, to reasonably ensure that proposals will be received from at least three (3) sources that offer the required work**
    - or -**
    - **Contact all schedule holders that offer the required work by informing them of the opportunity for award**
- (Use of e-Buy meets this requirement)**

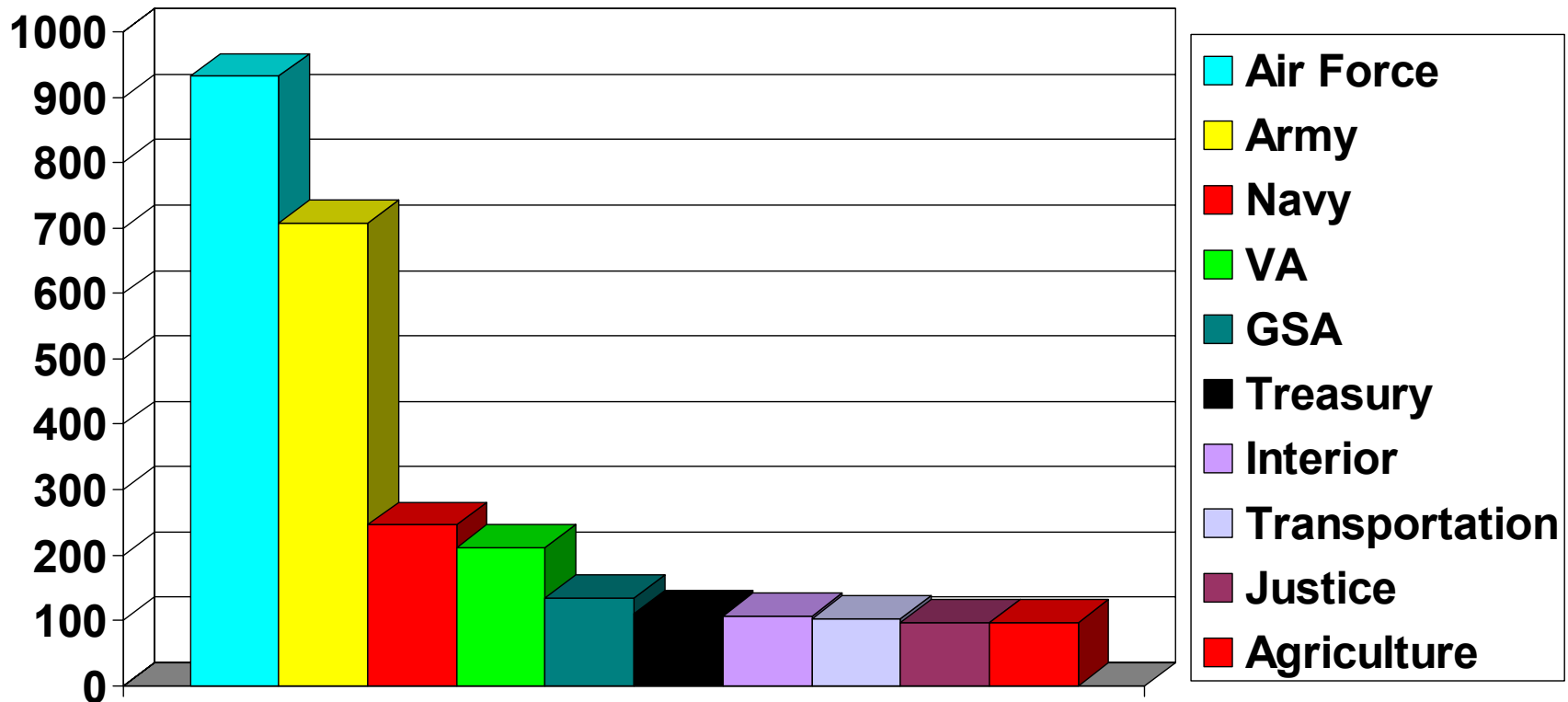
## **e-Buy Marketplace**

- **\$12.7B was spent on services in the schedules program in FY02 (Source: Vendor Reported 72A Sales)**
- **\$13.7B was spent on 60,672 transactions greater than \$25,000 in the schedules program in FY01 (Source: FPDS)**



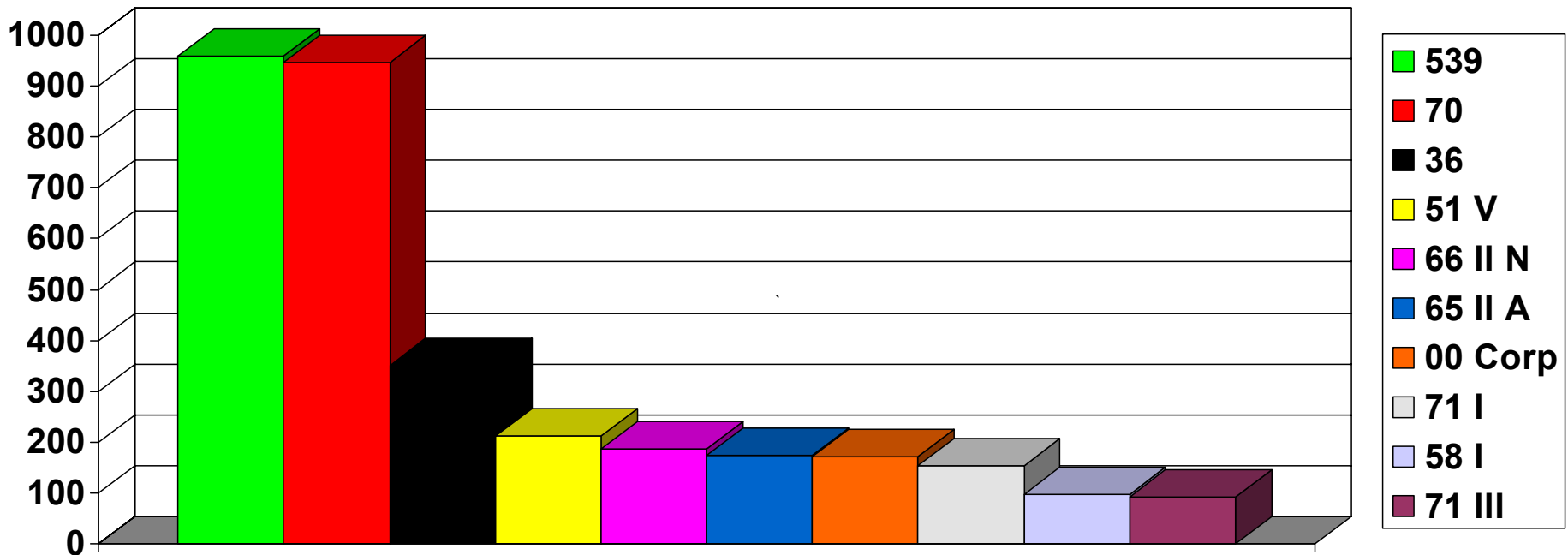
## Who Is Requesting Quotes?

Top Ten Agencies July '02 – Feb '03 (4135 Total RFQs)



## What Are They Buying?

**4135 RFQs by FSS Schedule July '02 – Feb '03**



## **e-Buy Outreach Efforts**

- **Buyer training sessions**
- **Vendor training sessions**
- **FCS Website for training information**
- **Web-enabled sessions (Future)**
- **User Groups**
- **Expos, Conferences, Shows**
- **Future classroom training at [gsa.gov](http://gsa.gov) under GSA Events**

## Contact Information

- e-Buy Help Desk Hotline – (877) 472- 3777
- e-Buy e-mail – [gsa.advantage@gsa.gov](mailto:gsa.advantage@gsa.gov)
- e-Tools website – [www.fss.gsa.gov](http://www.fss.gsa.gov)  
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